



DealCentre™ for Consumer Retail

Shopping for your next great deal?

The Retail landscape has changed dramatically in recent years as the convenience of e-commerce and mobile applications have converged to transform shopper behavior. With vast selection, quick delivery and targeted recommendations, online shopping has disrupted traditional Retail and elevated customer expectations.

As the shift to digital continues, innovative retailers are taking a hybrid, omnichannel approach by using customer data, AI and machine learning to engage consumers across multiple touchpoints and deliver more personalized experiences. In response, savvy dealmakers are adapting their growth strategies to provide the multi-dimensional shopping experience that customers expect today.

Speed through the checkout line

In a rapidly changing sector, time is always of the essence. Let DealCentre propel your next Consumer Retail transaction with:

- World-class data security and privacy
- Self-launch Deal Prep for greater control over your deal
- Support for rich media, maps and other property portfolio assets
- Managed Services to handle your tedious deal tasks
- 24/7/365 global, expert team with decades of retail deal success



USD 13.6 billion

Whole Foods Market

Whole Foods Market, a U.S. retailer of natural and organic foods, used Intralinks in its acquisition by Amazon.com for USD 13.6 billion.



USD 384 million

Starbucks Corporation

Starbucks Corporation, a global roaster, marketer and retailer of specialty coffee, used Intralinks to divest Tazo, the leading U.S.-based specialty tea brand, to Unilever for USD 384 million.



£1.8 billion

Holland & Barrett Retail

Holland & Barrett Retail, Europe's largest health and wellness retailer, used Intralinks for its acquisition by L1 Retail from The Carlyle Group for £1.8 billion.

Delighting our customers, so you can delight yours

From shopping malls to restaurants, the Retail environment is complex, varied and diverse. It's also filled with opportunities as the sector continues to evolve. To capitalize, our expertise and turnkey solutions span an array of use cases that include:



M&A – Seamlessly perform due diligence on acquisition targets to speed core business growth or explore opportunities to add new revenue streams.



Divestitures – Effortlessly share lease documents, partnership agreements, retail contracts and other proprietary data with buyers to position your organization for greater long-term value creation.



Non-performing loan (NPL) sales – Offload portfolios of Retail NPLs with DealCentre, which enables secure Q&A and helps you easily share large amounts of documentation with potential buyers and investors.



Portfolio management – Securely maintain and manage views of physical retail locations, including maps, storefront images and other key property information.



Capital raising – Leverage secure document sharing, compliance and investor marketing capabilities for all types of bond issuance and debt financing activities.



Bankruptcy and restructuring – Swiftly respond to headwinds and locate buyers using DealCentre, so you can pivot toward cash flow efficiency and capital preservation.

Find all the items on your shopping list

- [Bank-grade security](#) and the world's first VDR to secure ISO 27701 certification for data privacy.
- Proud recipient of the prestigious 2022 and 2023 [Fortress Cyber Security Award](#), recognizing our relentless commitment to organizational data security.
- Enhanced [Insights and Reporting](#) module for richer analytics to drive better decision-making.
- Integrated [AI Redaction](#) to easily protect PII and other sensitive data.
- Robust [Deal Services](#) to take on repetitive, low-value tasks – so you can focus on closing your deal.
- Engineering and consulting expertise from our award-winning [Intralinks Professional Services](#) for processes requiring complex, custom solutions.

GO FORWARD.

Learn how DealCentre for Consumer Retail can help you speed through the checkout line on the way to your next great deal. Contact our Sales team to discuss your next Retail-focused project today at intralinks.com/contact/sales